



AGENDA

Tuesday, June 21

- 13.00 Vendor Workshop Registration Opens
- 16.00 Vendor Workshop KickoffMar Bella & Borgatell Room
- 16.00 **Welcome and Opening Remarks**
Bob Dutkowsky, CEO of Tech Data and Chairman of the GTDC
- 16.10 **Presentation on the 'State of Distribution'**
Tim Curran, CEO, GTDC
- 16.45 **Presentation : Value of Distribution**
Presenter: VIA International
- Panelists**
- | | |
|--------------------|--|
| Nestor Cano | President Europe, Tech Data |
| David Cornick | VP Business Partners and Mid Market, IBM |
| Mark Enzweiler | VP Global Channels, Red Hat |
| Meinie Oldersma | Group CEO, 20:20 Mobile |
| Dominique Vanhamme | Director Operations EMEA, Cisco |
| Graeme Watt | President Europe, Avnet |
- 20.00 **Group Cocktails/Dinner**Attic Terrace

Wednesday, June 22

- 8.30 **Open Breakfast**
- 9.00 **Day 2 Kickoff**Mar Bella & Borgatell Room
Peter van den Berg, General Manager Europe, GTDC
- 9.15 – 10.15 **Presentation & Panel: Cloud Connections & Partnerships**
Presenter: Tiffani Bova, Vice President Gartner Research
- Panelists**
- | | |
|---------------------|---|
| Juniper | Name TBA |
| Steven Rose | Managing Director and VP EMEA, CommVault Inc. |
| Laurent Sadoun | President EMEA, Arrow ECS |
| Greg Spiekel | CEO, Ingram Micro |
| Fabian von Kuenheim | CEO, Magirus |
- 10.15 – 10.45 **Guest Speaker:** *Jeremy Davies, Co-Founder, Context*
- 10.45 – 11.00 **Coffee Break**
- 11.00 – 15.00 **Open Networking and Luncheon** Syrah Room



Hotel Pullman Barcelona

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Register
Now



Add to Calendar

For more info on this event e-mail us at info@gtdc.org or call +1 813 412 1148.

About the Event

Don't miss the industry's best opportunity to connect face-to-face with the CEOs and presidents of market leaders on the front line of technology. In just two short days you'll learn more about the trends shaping the IT distribution landscape including:

- Emerging market opportunities based on actual sales-out data and CEO perspectives
- Which companies and market categories are growing the fastest – and why!
- How to capitalize on channel trends through distribution

We look forward to seeing you there!