



AGENDA

Tuesday, May 10

- 8:00 a.m. Registration Foyer 3rd Floor
8.00 – 9:00 Open Breakfast..... Foyer 3rd Floor

All General Session panels and presentations will take place in room 3.11 on the 3rd Floor

- 8:40 – 8:50 **Welcome Remarks** – *Tim Curran, CEO, GTDC and Bob Dutkowsky, CEO of Tech Data and Chairman of the GTDC*

- 8:50 – 9:20 **Presentation** – *Tim Curran, CEO, GTDC*

- 9:20 – 10:05 **Distributor Panel focusing on Europe**

Moderator: *Scott Craig, Managing Director, Bank of America Merrill Lynch*

Panelists: *Bob Dutkowsky – CEO, Tech Data
Phil Gallagher – President, Avnet TS Global
Fabian von Kuenheim – CEO, Magirus*

- 10:05 – 10:20 **Coffee Break**

- 10:20 – 11:05 **Distributor Panel focusing on the Americas**

Moderator: *Brian Alexander, Director of Technology & Research, Raymond James*

Panelists: *Mike Baur – CEO, ScanSource
Andy Bryant – President, Arrow ECS
Dean Douglas – CEO, Westcon
Kevin Murai – CEO, SYNEX*

- 11:10 – 11:55 **Emerging Markets and Trends Panel**

Moderator: *Matt Sheerin, Managing Director Stifel Nicolaus*

Panelists: *Mariano Gordinho – Vice President, Officer Distribuidora
K.H. Lim – CEO, SiS Technologies
Meinie Oldersma – CEO, 20:20 Mobile
Greg Spierkel – CEO, Ingram Micro*

- 12:00 – 1:00 **Networking Luncheon**..... Gotham Dining Rooms

- 1:00 – 4:25 **Distributor Breakout Sessions**

Each distributor will be assigned a room or area in which to conduct smaller group meetings with the investors.

Each session is 30 minutes long and all attendees are asked to sign up in advance by emailing medwards@gtdc.org

Participating Companies:

Arrow, Avnet, Ingram Micro, ScanSource, SYNEX, Westcon, Officer (Brazil), Magirus (Germany), 20:20 Mobile (U.K.), SiS Technologies (Singapore)

- Session 1:** 1:00 – 1:30
Session 2: 1:35 – 2:05
Session 3: 2:10 – 2:40
Session 4: 2:45 – 3:15
Session 5: 3:20 – 3:50
Session 6: 3:55 – 4:25

- 4:45 **Adjourn**



Millennium Broadway Hotel
145 West 44th Street
New York, NY 10036
Tel: 212.768.4400

For more info on this event e-mail us at info@gtdc.org.

About the Event

The GTDC Investor Conference is a targeted, intimate gathering of buy- and sell-side financial analysts from the nation's top investment firms that focus on IT distribution and the channel.

In addition to comprehensive sales-out reporting available through our research partners - providing complete industry insight upon demand all year long - this event gives you an up-close and personal perspective on the central role of distributors in the worldwide technology market.

We look forward to seeing you there!